



Centrifugally cast steel product
from Spunalloys

Spun steel order intake exceeds expectations!

Spunalloys are pleased to announce higher than anticipated sales intake for centrifugally cast steel products since mainstream production started on the Cradley Heath site in June 2009. Spunalloys has always offered steel alloys, but has transformed its operational ability to produce centrifugally cast steel components in the same volume as its range of copper and iron materials. Through significant capital investment, Spunalloys are now able to offer carbon steels, low alloys steels, CrMo steels, nickel alloys, stainless steels, duplex steels, super nickel and the ZERON® range of alloys. These materials can be offered in low batch volumes, in either proof or finished condition, and are offered with our normal competitive lead times and class-leading service. The Spunalloys sales team, with Steve Bastin, newly appointed Technical Director, are driving this initiative through the business. To that end, our September Spunalloys order intake greatly surpassed budget, with over half of the intake being in steel components. We would welcome your enquiries.

WESTLEY GROUP FACT OF THE MONTH

Westley Group sells *inter alia* into the following countries:

UK, Germany, Canada, Israel, India, Holland, Poland, France, Sweden, Denmark, Italy, USA, Singapore, Australia, China, South Africa

PRV9i attracts interest at Offshore Europe 2009

Walter Frank's revolutionary new pressure regulating valve, PRV9i, has been catching the attention of new clients in the high-rise building sector at Offshore Europe. The exhibition, which took place in Aberdeen in September, provided a platform to demonstrate PRV9i's unique position in the marketplace. PRV9i is so called as it is the only fully interchangeable pressure regulating valve able to regulate pressure to 9 bar. Our customers recognize the value of one flexible and universal product which can be applied to commercial buildings, but can also withstand the extreme conditions found in petrochemical and offshore environments. All enquiries are welcome.



For more information on PRV9i, please visit www.PRV9i.com

EMPLOYEE PROFILE



Name:

Graeme Hodgson

Company:

Walter Frank, Cleckheaton

Role:

Business Development
Manager PRV9i

Employee since:

April 2009

Biography:

Graeme is married with a five year old daughter called Isabelle. He is a very keen sportsman enjoying football, squash and golf. Graeme studied Business Studies at university and has since held various roles in Account Management and New Business Sales, mainly in the manufacturing sector.

Graeme's role is to generate new business sales for Walter Frank, specifically for their new PRV9i valve. In mid September, Graeme exhibited PRV9i at the Offshore Europe 2009 event in Aberdeen. This proved extremely worthwhile, generating much interest from the high-rise building sector. Graeme has also secured the order to supply PRV9i for the €500M Limerick Tunnel project, to be completed in 2010.

JOKE OF THE MONTH!

"Why was the duck flying upside down?"

-Because it was quacking up!



QUOTE OF THE MONTH

"If a man will begin with certainties, he shall end in doubts; but if he will be content to begin with doubts he shall end in certainties."